

How to Create a Successful Managed SD-WAN Offering



42% plan to deploy SD-WAN within 18 months

36% of enterprises have already deployed SD-WAN, and another 42% plan to deploy it within 18 months



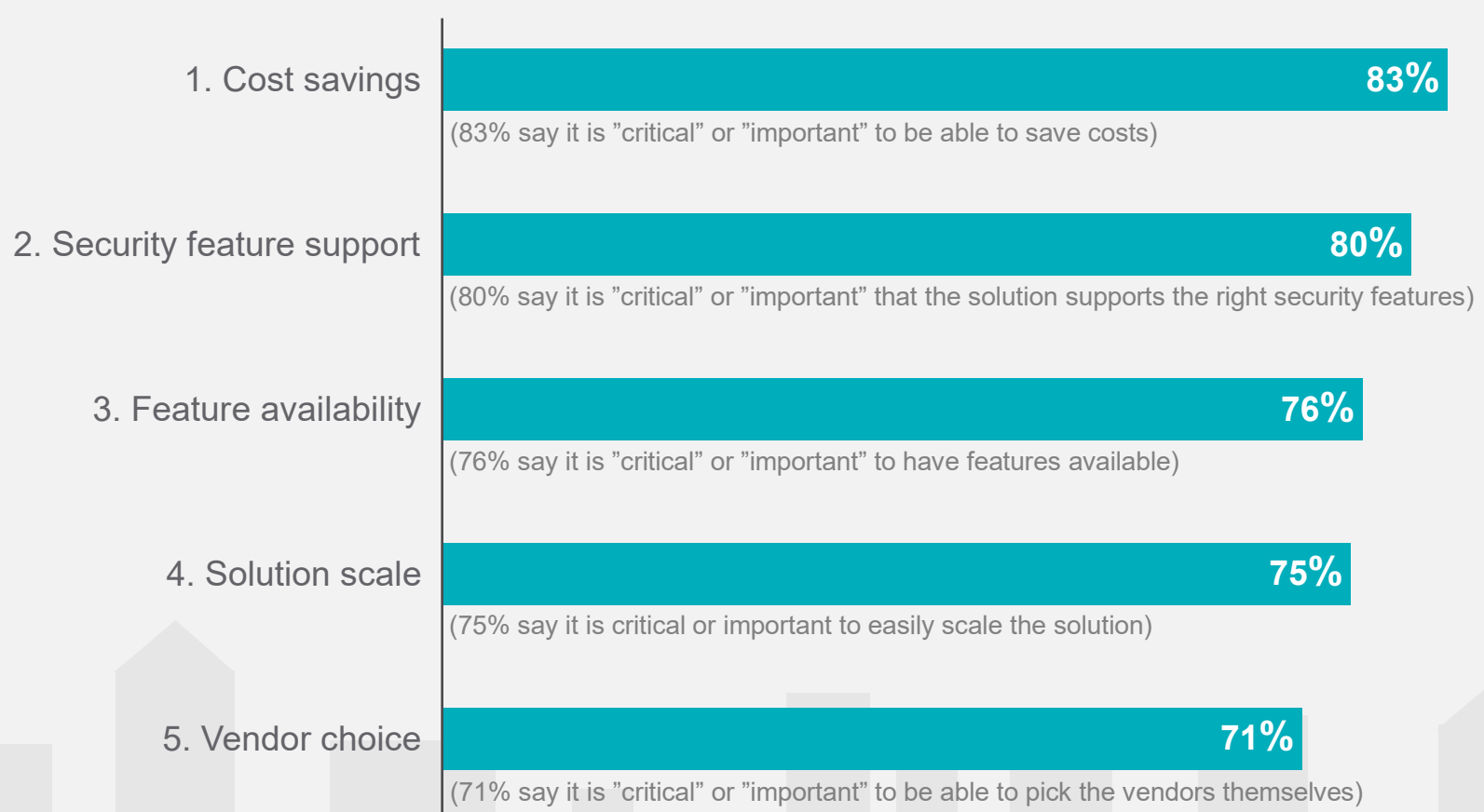
78% want to buy SD-WAN as a managed service

78% of enterprises not currently using a managed service provider say they are "likely" or "very likely" to start buying SD-WAN as a managed service



The opportunity for managed SD-WAN services is wide open

5 Top Criteria for Selecting a Managed Service Provider



You need to help enterprises meet all these criteria with your managed services to attract customers

3 Ways White Box uCPE Makes SD-WAN Better

1

Consolidate and save costs – uCPE runs all customer premises functions on a single white box

2

Future ready – add or replace functions including SD-WAN, SASE, and NGFW with a click, even after deployment

3

Increase customer satisfaction – be more responsive and agile with end users through uCPE flexibility



uCPE is a future-proof and cost-effective platform for the customer premises